

Date: November 29, 2023

To: Our Valued Customers

Re: Price Increase Announcement – 10% Effective With Deliveries On or After February 1, 2024

Due to rising steel costs, Marino\WARE will raise prices an additional 10% on all steel products, effective with deliveries on or after February 1, 2024. Job quotes will also reflect the 10% escalator on the same day.

|   |  |  |   |   |
|---|--|--|---|---|
| NEW JERSEY FACILITY   | GEORGIA FACILITY   | INDIANA FACILITY   | NEW YORK SALES OFFICE   | ENGINEERING OFFICE                              |
| 400 Merchant Road<br>Roseland, NJ 07068<br>(866) 545-1545<br>(732) 288-7780<br>(732) 507-2605 FAX | 777 Gwynnbelt Parkway<br>Griffin, GA 30223<br>(800) 504-8199<br>(878) 688-1312<br>(770) 617-1447 FAX | 4245 Railroad Avenue<br>East Chicago, IN 46240<br>(866) 636-6002<br>(219) 379-7190<br>(219) 378-7106 FAX | 51 John Street, Ste 1<br>Poughkeepsie, NY 12577<br>(800) 627-4667<br>(845) 683-2200<br>(845) 681-1492 FAX | 100 Handcock<br>...<br>...<br>...<br>...<br>... |

marinoware.com